

Message Text

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PAGE 01 BUCAR 00188 141024Z

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ACTION XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 /024 W

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R 131000Z JAN 76

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 6184

LIMITED OFFICIAL USE BUCHAREST 0188

PASS EXIMBANK FOR LEIK

CONTAINS

PROPRIETARY INFORMATION

E.O. 11652: N/A

TAGS: EFIN, EEWT, RO

SUBJECT: ROMANIAN POLYPROPYLENE PROJECT -- DART INDUSTRIES

REF: BUCHAREST 6134

DURING DECEMBER, AFTER REFTEL SENT, DART INFORMED EMBASSY THAT EXIM FINANCING PROBABLY WOULD NOT BE NEEDED FOR THEIR PROPOSED CONTRACT FOR A 60,000 TON PER YEAR PTHSBROPYLENE PLANT. LAST WEEK ROMCHIM (THE RESPONSIBLE FTO) REQUESTED AN OFFER FROM DART FOR ALL EQUSMENT WHICH DART REQUIRED TO BE SUPPLIED FROM OUT-SIDE ROMANIA AND OTHER CEMA SOURCES. THERE APPEAR TO BE TWO MOTIVES FOR THIS NEW REQUEST: TO MAKE DART'S BID MORE EASILY COMPARABLE WITH BIDS OF COMPETITORS (MOST OF WHOM JZE COMBINING TECHNOLOGY AND EQUIPMENT SUPPLY), AND TO OBTAIN EXIM BANK FINANCING FOR THE EQUIPMENT PACKAGE. WE UNDERSTAND FROM DART THAT THIS PACKAGE AMOUNTS TO SOME \$4.5 MILLION. ALTHOUGH THERE MAY BE A SINGLE SUPPLIER TO COORDINATE PROCURDENT, THE EQUIPMENT WILL HAVE TO COME FROM A NUMBER OF DIFFERENT U.S. MANUFACTURERS. IT IS NOT CLEAR TO US AT MDIS MOMENT WHETHER REQUEST FOR PRELIMINARY COMMITMENT WILL COMESROM DART, BANK OF AMERICA, OR ROMCHIM, BUT WE WANT TO ALERT YOU TO THIS NEW REQUIREMENT. ROMCHIM STILL CONSIDERS THE AWARING OF THIS CONTRACT TO BE A MATTER OF GREAT URGENCY, BUT AS OF JANUARY 12 COULD

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NOT BE MORE PRECISE.

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Message Attributes

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Draft Date: 13 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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